

## Message Text

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 CIAE-00 INR-10 NSAE-00

RSC-01 /024 W  
----- 096546

R 091710Z MAY 74

FM AMCONSUL LYON  
TO SECSTATE WASHDC 534  
USDOC WASHDC  
INFO AMEMBASSY PARIS

UNCLAS LYON 79

E.O. 11652: N/A  
TAGS: BEXP, FR  
SUBJECT: WTDR IML ( PREVIOUSLY IMPORTATION MUSICAL LYONNAISE ) SARL

REFERENCE USDOC 5825

1 ADDRESS 20BIS RUE JULIEN, 69003 LYON, PHONE : 843388, MESSRS  
JEAN PAUL AND JEAN CLAUDE GRANGE, MANAGERS  
2 FIRM ESTABLISHED IN 1969 UNDER THE  
NAME IMPORTATION MUSICALE LYONNAIS WAS CHANGED INTO A LIMITED  
LIABILITY COMPANY ON APRIL 1 1974 THEN IT TOOK ITS NEW NAME  
IML. IT IS CAPITALIZED AT 50 THOUSAND FRANCS AND EMPLOYS  
4 PERSONS. IT IMPORTS MUSICAL INSTRUMENTS FROM JAPAN,  
ITALY, ENGLAND, SOUTH KOREA, POLAND, EASTERN GERMANY AND  
DRUMS FROM THE UNITED STATES. IT DISTRIBUTES THEM  
THROUGHOUT FRANCE THROUGH THREE AGENTS AND ITS TWO  
AFFILIATES WHICH ARE RETAIL STORES LOCATED IN LYON:  
MAISON DU PIANO FOUNDED IN 1941 AND OCCUPYING 8 PERSONS AND  
SELLING PIANOS AND APARTMENT ORGANS, GRANGE MUSIQUE SARL FOUNDED  
IN 1969, OCCUPYING 5 PERSONS AND SELLING GUITARS, DRUMS AND  
OTHER MUSICAL INSTRUMENTS AND ACCESSORIES, BOTH  
SHOPS WERE FOUNDED BY MR JEAN PAUL GRANGE. IML HAS ITS OFFICES  
IN A MODERN HOUSE AND HAS SMALL WORKSHOP FOR ITS AFTER  
SALE SERVICE AND FOR REPAIRS. IT EMPLOYS AN ELECTRONIC  
TECHNICIAN AND AN ENGINEER. ITS VOLUME OF SALES IS REPORTED  
TO BE OVER 4 MILLIONS FRANCS FROM APRIL 1 1973 TO MARCH 31 1974  
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AND THE VOLUME OF SALES WITH THE TWO STORES IS REPORTED

TO BE OF APPROVIMATELY 8 MILLION FRANCS

3 FINANCIAL REFERENCES : BANQUE D'ESCOMPTE ET DE CREDIT, BARCLAYS  
BANK LYON, CREDIT COMMERCIAL DE FRANCE, VILLEURBANNE, RHONE

4 NO AGENCY AGREEMENT

5 LOCAL CREDIT SOURCE STATES THAT CREDIT APPRAISAL IS GOOD,  
COMMITMENTS ARE MET PUNTUALLY, COMPANY RECOMMENDED AS A  
SUITABLE TRADE CONTACT FOR US FIRMS

6 DATE OF INFO : 05/74 HARRINGTON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974LYON00079  
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**TAGS:** BEXP, FR  
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